



医渡科技 11 月通讯 | 2024 年

## Yidu Tech Events in November 2024

### 集团亮点

#### Business Update

医渡科技 2025 财年中期经调整 EBITDA 持续转正，盈利水平接近去年全年

### Yidu Tech Reports Positive Interim Adjusted EBITDA for FY2025, Approaching Last Year's Profit Levels

医渡科技发布 2025 财年上半年业绩报告。报告期内，公司持续坚持“聚焦”战略，实现总收入为人民币 3.29 亿元。公司现有业务管理口径经调整 EBITDA 自上一财年扭亏为盈后持续实现盈利超过人民币 2700 万元，中期盈利水平已与 2024 财年全年基本持平。得益于内部运营效率的提升以及各业务板块间的协同效应增强，公司期内亏损收窄至人民币 5636 万元，同比大幅减亏 29.2%，现金流持续优化提升。

Yidu Tech has released its financial results for the first half of FY2025. During the reporting period, the company maintained its "Focus" strategy, achieving total revenue of RMB 329 million. The company's adjusted EBITDA for its existing business management continued to show positive results, with a profit of over RMB 27 million, maintaining profitability since the previous fiscal year. The interim profit level has almost reached the full-year profit of FY2024. Thanks to improved internal operational efficiency and stronger synergies across business segments, the company narrowed its loss to RMB 56.36 million, a significant reduction of 29.2% year-on-year, with cash flow continuing to improve.

医渡科技携手清华长庚医院等单位成立“坤蒙 AI 医院联盟”

## Yidu Tech Partners with Tsinghua Chang Gung Hospital to Establish "Kunmeng AI Hospital Alliance"

北京清华长庚医院建院十周年高质量发展论坛隆重举办。在这纪念医院十年发展历程的重要时刻，医渡科技创始人、董事长宫如璟女士受邀出席，携手北京清华长庚医院与多家信息化领域头部企业及研究机构宣布共同成立“坤蒙 AI 医院联盟”，旨在通过医研企紧密合作，努力打造 AI 医院的典范。

The Tsinghua Chang Gung Hospital Quality Development Forum commemorating its 10th anniversary was grandly held in Beijing. On this important occasion, Yidu Tech Founder and Chairlady, Ms. Gong Rujing, was invited to attend. Together with Tsinghua Chang Gung Hospital and several leading enterprises and research institutions in the field of information technology, Yidu Tech announced the establishment of the "Kunmeng AI Hospital Alliance." The alliance aims to promote close cooperation between medical research and enterprise sectors to build a model for AI-powered hospitals.





医渡科技徐济铭出席北京医学创新与转化大会

## **Yidu Tech's Xu Jiming Attends the 4th Beijing Medical Innovation and Transformation Conference**

由北京医学会主办，北京市科学技术协会、清华大学临床医学院、北京经济技术开发区生物技术和大健康产业局等单位支持的“第四届北京医学创新与转化大会”在北京召开。全国各地的重量级专家、学者及行业领袖齐聚一堂。医渡科技联合创始人、CEO 徐济铭受邀参会，分享了医渡科技在医疗数据治理经验和人工智能应用场景，以及大模型赋能科研、诊疗等多场景实践和未来愿景。

The "4th Beijing Medical Innovation and Transformation Conference," organized by the Beijing Medical Association and supported by the Beijing Association for Science and Technology, Tsinghua University Clinical Medical College, and the Beijing Economic and Technological Development Area Biotech and Health Industry Bureau, was held in Beijing. Leading experts, scholars, and industry leaders from across the country gathered to explore cutting-edge trends and practices in medical science and technology innovation. Yidu Tech Co-Founder and CEO, Xu Jiming, was invited to attend the conference and shared insights on Yidu Tech's experience in medical data governance, AI application scenarios, and the empowering role of large language models (LLMs) in research, diagnosis, and other practical applications, as well as the company's vision for the future.



医渡科技携 AI 中台亮相 CHIP 2024，加速大模型落地医疗场景

### **Yidu Tech Showcases AI Middleware Platform at CHIP 2024, Accelerates Large Language Model Application in Medical Scenarios**

第十届中国健康信息处理大会 (CHIP 2024) 在福州召开。CHIP 是中国健康信息处理领域的重要会议，医渡科技作为中国 AI 医疗龙头企业代表参会，聚焦医疗大模型研发、AI 中台等，向与会的领导、嘉宾全方位展示公司在医疗健康领域的全新解决方案及场景化 AI 服务能力。

The 10th China Health Information Processing Conference (CHIP 2024) was held in Fuzhou. CHIP is a major conference in the field of health information processing in China. As a leading AI medical enterprise, Yidu Tech participated in the conference, focusing on the development of medical LLMs, AI middleware platforms, and more. Yidu Tech demonstrated its new solutions and scenario-based AI service capabilities in the healthcare sector to the attending leaders and guests.



医渡科技携手中华医学会杂志社、哈工大（深圳），推动医疗大模型落地临床

## **Yidu Tech Partners with Chinese Medical Association Journal and Harbin Institute of Technology (Shenzhen) to Promote Medical Large Language Model Implementation in Clinical Practice**

医渡科技联合医学期刊知识挖掘与服务重点实验室（中华医学会杂志社）、哈尔滨工业大学（深圳），在第十届中国健康处理大会（CHIP2024）上首次推出了基于典型病历的诊断一致性公开评测。通过产学研合作，从科学、严谨的评测维度，持续完善医疗大模型在实际临床场景中的应用效果，加快推动人工智能技术（特别是医疗大模型）的落地。

Yidu Tech, in collaboration with the Key Laboratory for Knowledge Mining and Service of Medical Journals (Chinese Medical Association Journal) and Harbin Institute of Technology (Shenzhen), launched a public diagnostic consistency evaluation based on typical medical cases at the 10th China Health Processing Conference (CHIP 2024). Through industry-academia collaboration and a scientific and rigorous evaluation framework, this initiative aims to continuously improve the application of medical LLMs in real-world clinical scenarios, accelerating the deployment of AI technologies, especially medical LLMs, in healthcare.

医渡科技 2024 Hackathon 成功举办

## **Yidu Tech Successfully Holds 2024 Hackathon**

一年一度的医渡科技 Hackathon 圆满举办。该项赛事专注于医疗健康领域创新，旨在进一步加速 AI 与业务深度融合，推进组织智能化、业务智能化以及医疗场景智能化。今年 Hackathon 大赛中，20 支创意团队各显神通，紧密贴合业务需求，创造了诸多创新成果，真正展现了“人人皆可创”。

The annual Yidu Tech Hackathon was successfully held. The competition focuses on innovation in the healthcare sector and aims to further integrate AI with business, driving organizational intelligence, business intelligence, and the intelligence of



medical scenarios. In this year's Hackathon, 20 creative teams showcased their talents, closely aligned with business needs, and produced numerous innovative outcomes, truly embodying the concept of "everyone can create."



业务进展

**Business Progress**

医渡云中标天津滨海新区经开区健康医疗大数据平台项目

## **Yidu Cloud Wins Bid for Tianjin Binhai New Area Health Medical Big Data Platform Project**

项目总金额约为人民币 2176 万元。该项目涵盖了居民健康档案管理、慢病管理平台、数字疗法以及大模型智能问诊服务等多个方面，展现出显著的创新性，将推动天津市乃至全国范围内医疗健康领域的科技进步和产业升级。

The project, valued at approximately RMB 21.76 million, covers various aspects such as resident health record management, chronic disease management platforms, digital therapeutics, and LLM-based intelligent consultation services. The project demonstrates significant innovation and will drive technological progress and industrial upgrading in the healthcare sector, not only in Tianjin but also across the nation.

## **医渡云与重医附二院签订“智慧医院”服务合约**

## **Yidu Cloud Signs "Intelligent Hospital" Service Contract with Chongqing Medical University Second Affiliated Hospital**

项目总金额为人民币 1260 万元。医渡云将助力该院建设以患者为核心的高质量可分析医疗大数据中心，打造国内领先的集数据治理、开放、应用、运营功能于一体的医疗大数据共享开放平台，提升医院数据利用效率及安全合规性。并且基于平台，构建临床、研究、管理等智能应用，提升医院的医疗质量、医疗效率，降低医疗成本，驱动医院数智化转型，实现医院高质量发展。

With a total project value of RMB 12.6 million, Yidu Cloud will assist the hospital in building a high-quality, patient-centered medical big data center. This center will become a leading domestic platform integrating data governance, openness, application, and operations for medical big data sharing. The platform will enhance the hospital's data utilization efficiency, security, and compliance. Additionally, intelligent applications based on the platform will improve the hospital's medical quality, medical



efficiency, reduce healthcare costs, and drive the hospital's digital transformation for high-quality development.

医渡云中标北京某专科医院二期扩建信息化建设项目

### **Yidu Cloud Wins Bid for Phase II Expansion Information Technology Project at a Specialized Hospital in Beijing**

该项目将升级、新建医疗业务系统、科研管理业务系统、教学培训业务系统、运营管理系统等相关系统，从而满足医院对患者服务、临床医疗、科研教学、运营安全等提出的新需求，为精神疾病临床和科研大数据应用和精准医疗、精细化管理、智能决策提供支撑，推进医院新建科研教学康复楼的科研、教学等新业务的顺利开展，项目金额超1200万元。此前，医渡云已与该院在GCP、数字疗法、科研专病等领域进行了合作，赢得了客户信赖。

The project involves upgrading and constructing new medical business systems, research management systems, teaching and training systems, and operational management systems to meet the hospital's evolving needs for patient services, clinical care, research, education, and operational security. The project will support the clinical and research big data applications for mental health, precision medicine, refined management, and intelligent decision-making. It will also facilitate the successful development of new research and teaching facilities for the hospital. The project is valued at over RMB 12 million. Yidu Cloud has previously collaborated with this hospital in areas such as GCP, digital therapeutics, and specialized disease research, earning the trust of the client.

医渡云中标华东地区某省区域传染病智能流调平台与应急指挥平台项目

### **Yidu Cloud Wins Bid for Infectious Disease Smart Epidemiological Investigation and Emergency Command Platforms in East China**





两个平台的成功中标，标志着医渡云在疾控领域省统筹平台又下一城，不仅体现了公司在传染病监测预警与应急指挥领域的技术实力，也为医渡云在该省乃至全国的业务拓展奠定了坚实基础。公司将利用人工智能和大数据技术，助力疾控部门提高传染病监测预警的效率和准确性，以及更及时、有效地应对突发公共卫生事件。

The successful bids for these two platforms mark a significant step for Yidu Cloud in the field of disease control. This achievement not only showcases the company's technical capabilities in infectious disease monitoring, early warning, and emergency command but also lays a solid foundation for the company's business expansion in this province and nationwide. Yidu Cloud will leverage artificial intelligence and big data technologies to help disease control departments improve the efficiency and accuracy of infectious disease monitoring and early warning, as well as respond more promptly and effectively to public health emergencies.

医渡云中中标某自治区三甲传染病医院教学科研实训基地大数据信创平台项目

### **Yidu Cloud Wins Bid for Big Data Innovation Platform Project for Teaching and Research Training Base at a Tertiary Infectious Disease Hospital in an Autonomous Region**

医渡云将助力该院建设全病种大数据平台，树立自治区传染病专科医院科研平台的标杆。该平台将用于开展医疗大数据实训，提升行业人员的专业技能，并提升医院信息化团队的研发与维护能力，为医院提供更好的教学科研支持，促进医院的高质量可持续发展。

Yidu Cloud will assist the hospital in establishing a comprehensive disease-specific big data platform, setting a benchmark for the hospital's research platform within the autonomous region. The platform will be used to conduct medical big data training, enhance industry professionals' skills, and improve the hospital's information technology team's research and maintenance capabilities, offering better support for

teaching and research. This project will help the hospital achieve high-quality and sustainable development.

### HLT 中标多个眼科领域临床试验项目

#### **HLT Wins Multiple Clinical Trial Projects in the Ophthalmology Field**

HLT 将为某老视项目 II 期药物治疗提供 SMO 服务，该项目旨在通过滴眼液药物治疗老花眼，为患者提供更加便捷的治疗方式；还将为某白内障 II 期项目提供 SMO 和 DCT 服务，该项目旨在通过某滴眼液药物，为早期白内障患者提供非手术治疗选择。此外，HLT 还中标了闭角型青光眼手术 IIT 项目、罕见遗传眼病 BCD III 期项目等多个眼科临床研究项目，进一步巩固了公司在眼科领域的优势地位。

HLT has been awarded several clinical research projects in the ophthalmology field. For a Phase II presbyopia drug treatment project, HLT will provide SMO services. The project aims to treat presbyopia with eye drop medication, offering patients a more convenient treatment option. HLT will also provide SMO and DCT services for a Phase II cataract project, aiming to offer early cataract patients a non-surgical treatment option using an eye drop medication. Additionally, HLT has secured bids for other ophthalmology clinical research projects, including a closed-angle glaucoma surgical IIT project and a rare genetic eye disease BCD Phase III project, further strengthening the company's position in the ophthalmology sector.

### HLT 中标某宫颈癌 III 期项目医学监查和 PV 服务

#### **HLT Wins Bid for Medical Monitoring and Pharmacovigilance Services for a Phase III Cervical Cancer Project**

宫颈癌是妇科常见的恶性肿瘤，早期症状不明显，易被忽视。该药物是一种新型 ADC 药物，通过靶向抗体将化疗药物精准作用于宫颈癌细胞，提高治疗效果，减少对正常细胞

的损害，为复发或耐药患者提供新希望，有望延长生存期，改善生活质量。肿瘤是医渡科技重点聚焦的疾病领域，此次将充分发挥自身优势，为客户提供专业的医学监查和药物警戒（PV）服务。

Cervical cancer is a common gynecological malignancy, often with subtle early symptoms that can be overlooked. This new ADC (antibody-drug conjugate) medication uses targeted antibodies to deliver chemotherapy drugs precisely to cervical cancer cells, improving treatment effectiveness while reducing damage to healthy cells. It offers new hope for patients with recurrence or drug resistance, potentially extending survival and improving quality of life. Oncology is a key focus area for Yidu Tech, and this project will leverage the company's expertise to provide professional medical monitoring and pharmacovigilance (PV) services for the client.

## 集团荣誉

### Honors of Yidu Tech

医渡科技在国家卫健委数字健康创新应用大赛荣获五奖，大模型分导诊能力评测排名第一！

### **Yidu Tech Wins Five Awards at the National Health Commission Digital Health Innovation Application Competition, Ranking 1st in Large Language Model Triage Ability Evaluation!**

在“第二届全国数字健康创新应用大赛健康医疗大数据主题赛”上，医渡科技作为联合申请单位参与多个赛题比赛，凭借大模型和人工智能优势荣获五奖！其中包括与重庆医科大学附属第一医院推出的“生成式医学人工智能模型评估方案”，与南昌大学第一附属医院推出的“基于大模型的就医导诊模型评估”项目，与广东医科大学附属第一医院合作的“临床大数据+多模态+AI 能力开放”项目，与中山大学肿瘤防治中心合作建设的“1+N+X”肿瘤专科大数据平台，与宁波市卫生信息中心共同推动的区域临床科研创



新实践。另外值得关注的是，在大模型分导诊能力评测中，医渡科技大模型在测试阶段以卓越表现荣登榜首。

At the "2nd National Digital Health Innovation Application Competition: Health Medical Big Data Theme Contest," Yidu Tech participated as a joint applicant in several competition categories, winning five awards by leveraging its LLM and AI advantages! These awards include the "Generative Medical AI Model Evaluation Solution" with the First Affiliated Hospital of Chongqing Medical University, the "LLM-based Medical Triage Model Evaluation" project with the First Affiliated Hospital of Nanchang University, the "Clinical Big Data + Multimodal + AI Capability Open Platform" project with the First Affiliated Hospital of Guangdong Medical University, the "1+N+X" oncology big data platform with the Sun Yat-sen University Cancer Center, and the regional clinical research innovation practice with the Ningbo Health Information Center. Notably, Yidu Tech's LLM triage capability topped the leaderboard in the triage ability evaluation during the testing phase, demonstrating exceptional performance.

**医渡科技大模型多场景应用成功入选“2024 健康中国创新实践案例”**

**Yidu Tech's Large Language Model Multi-Scenario Application Selected as a "2024 Health China Innovation Practice Case"**

由人民网·人民健康主办的“2024 人民健康大会暨健康中国创新实践案例总结大会”在北京举行。会上，“2024 年健康中国创新实践案例”发布，医渡科技“医疗垂域大模型赋能‘医、药、险、患者’多场景提效创新”项目成功入选。

The "2024 People's Health Conference and Health China Innovation Practice Case Summary Conference," hosted by People's Daily Online and People's Health, was held in Beijing. At the event, the "2024 Health China Innovation Practice Cases" were announced, with Yidu Tech's project "Medical Domain LLM Empowering Multi-

Scenario Efficiency Innovation in ‘Healthcare, Pharmaceuticals, Insurance, and Patients’” successfully selected as one of the key cases.



医渡科技荣获“2024年度AI医疗十大典范”金手杖奖

### Yidu Tech Wins "2024 AI Healthcare Top 10 Exemplars" Golden Cane Award

由华夏时报社主办的“2024 华夏大健康产业发展大会暨第四届金手杖奖揭晓仪式”在北京隆重召开。大会以“新质生产力引领变革·AI 科技赋能创新发展”为主题，深入探讨大健康产业在科技创新和政策支持下的发展方向和前沿趋势。医渡科技凭借其在 AI 技术，尤其是医疗大模型领域的突破，以及在医疗领域的成功实践荣获“2024 年度 AI 医疗十大典范”荣誉。

The "2024 China Times Health Industry Development Conference and the 4th Golden Cane Award Ceremony," organized by China Times, was grandly held in Beijing. The conference, themed "New Productivity Leading Change: AI Technology Empowering



Innovative Development," deeply discussed the development directions and cutting-edge trends of the health industry under technological innovation and policy support. Yidu Tech was honored with the "2024 AI Healthcare Top 10 Exemplars" Golden Cane Award for its breakthroughs in AI technology, particularly in the field of medical LLMs, as well as its successful practices in the healthcare industry.



医渡云与新疆维吾尔自治区人民医院共建平台荣获数据要素领域多项荣誉

**Yidu Cloud and Xinjiang Uygur Autonomous Region People's Hospital Collaborate to Win Multiple Honors in the Data Element Field**



为了深化数据治理和数据标准化，新疆维吾尔自治区人民医院与医渡云携手合作构建“医院医疗健康数据共享开放平台”，进一步扎实筑牢医院数据要素基础。该平台项目作为大数据技术在疆内医疗行业中的首批尝试，具有极高的创新性和前瞻性，荣获 2024 年“数据要素 X”大赛新疆分赛医疗健康赛道三等奖和第七届智慧医疗创新大赛全国总决赛一等奖。

In an effort to deepen data governance and standardization, Yidu Cloud partnered with the Xinjiang Uygur Autonomous Region People's Hospital to build a "Hospital Healthcare Data Sharing and Open Platform." This project, as one of the first attempts to apply big data technology in the local healthcare sector, is highly innovative and forward-thinking. It won multiple awards, including third place in the Healthcare Track of the 2024 "Data Element X" Competition for the Xinjiang regional division, and first place in the National Finals of the 7th Smart Healthcare Innovation Competition.

**医渡云与武汉同济医院共建监测预警系统获数据要素大赛头奖**

### **Yidu Cloud and Wuhan Tongji Hospital's Monitoring and Early Warning System Wins Top Honors at the Data Element Competition**

作为国家重大公共卫生事件医学中心，华中科技大学同济医学院附属同济医院与医渡云携手建设的“国家重大公共卫生事件医学中心大数据平台”于 2023 年 12 月正式启用。以此为基础，该院申报的“基于多点触发机制的大型医院重大突发公共卫生事件主动监测预警系统”荣获首届湖北省数据要素创新大会暨 2024 年“数据要素 X”大赛湖北分赛医疗健康赛道一等奖，同时入选《2024 年湖北省“数据要素 X”典型案例集》。

As a national center for major public health events, the Tongji Hospital of Huazhong University of Science and Technology, in collaboration with Yidu Cloud, launched the "National Major Public Health Events Medical Center Big Data Platform" in December 2023. Based on this platform, the hospital's "Proactive Monitoring and Early Warning System for Major Public Health Emergencies Using Multi-Trigger Mechanism" won first

place at the inaugural Hubei Province Data Element Innovation Conference and the 2024 "Data Element X" Hubei Division Healthcare Track, while also being included in the "2024 Hubei Province Data Element X Typical Case Collection."

## 资本市场动态

### Capital Market Dynamics

医渡科技 CFO 封晓瑛出席中金公司 2024 年度投资策略会

### Yidu Tech CFO Feng Xiaoying Attends CICC 2024 Annual Investment Strategy Conference

在中金公司 2024 年度投资策略会上，医渡科技 CFO 封晓瑛受邀出席并进行了精彩分享，详细介绍了医渡科技在大模型领域的最新进展和应用成果。为了破解自建大模型门槛过高的难题，让最懂需求场景的人拥有自主构建大模型应用的能力，医渡科技通过构建大模型基础设施和“AI 中台”工具，形成“数据中台+AI 中台”双中台模式。目前，医渡科技大模型在医、药、险等多业务场景实现了广泛应用。

At the CICC 2024 Annual Investment Strategy Conference, Yidu Tech CFO Feng Xiaoying was invited to share insights into the company's latest advancements and applications in the LLM field. In her presentation, she discussed how Yidu Tech addresses the high barriers of building proprietary LLMs by enabling the most knowledgeable people in specific scenarios to independently create and apply LLM solutions. Through the construction of LLM infrastructure and the "AI Platform" tools, Yidu Tech has established a "Data Platform + AI Platform" dual-middleware platform model, which has already seen widespread application across healthcare, pharmaceuticals, insurance, and other business sectors.



医渡科技获花旗、光大证券等多家机构“买入”评级

### **Yidu Tech Receives "Buy" Ratings from Citigroup, Everbright Securities, and Other Institutions**

医渡科技 2025 财年中期业绩出炉后，花旗、光大证券、中金公司等多家机构发布研报，看好医渡科技未来发展前景。其中，花旗、光大证券维持医渡科技“买入”评级，花旗给予了 8 港元的目标价。中金也表示，公司坚定布局医疗大模型，并且打造了 AI 中台等产品，有望为公司带来新的增长机遇，给予医渡科技“跑赢行业”评级。

Following the release of Yidu Tech's interim results for the 2025 fiscal year, leading institutions such as Citigroup, Everbright Securities, and CICC issued research reports



expressing optimism about the company's future development prospects. Citigroup and Everbright Securities maintained a "Buy" rating on Yidu Tech, with Citigroup setting a target price of HK\$8. CICC highlighted Yidu Tech's strong commitment to medical LLMs and AI platforms, which are expected to drive new growth opportunities for the company, issuing a "Outperform the Industry" rating.